



WASHU OLIN EXECUTIVE EDUCATION

Leadership Built for What's Next

WashU Olin Executive Education equips leaders and organizations with the skills needed to navigate complexity, drive results, and lead through change. Through targeted courses, immersive cohort experiences, stackable certificates, and custom programs, participants gain practical business insights grounded in research and shaped by today's evolving challenges.

Programs in Leadership, Strategy, Finance, AI, Women's Leadership, and Supply Chain & Operational Excellence help individuals and organizations build the capabilities needed for long-term success.

COURSE	DESCRIPTION	DATE
Clarity Under Pressure: Diagnosing the Right Problem	Build the discipline to slow down, ask better questions, and diagnose complex problems before moving to solutions.	Sep 10–11, 2026
Getting Started with AI for Business	Learn to use today's leading AI tools to work more efficiently, make better decisions, and create greater value in your role.	Sep 14–15, 2026
Leadership Presence & Influence	Develop the presence, influence, and interpersonal effectiveness needed to lead across stakeholders and build credibility within your organization.	Sep 29–Oct 1, 2026
Women's Leadership Program (St. Louis)	Strengthen your leadership presence, navigate complexity with confidence, and build the relationships and influence needed to advance your career and impact.	Oct 6, 2026 – Apr 7, 2027 (6 days total)

For more information, including course details, check out our portal.



COURSE	DESCRIPTION	DATE
Strategic Thinking & Decision-Making	Make clearer strategic decisions in complex and uncertain environments.	Oct 13–15, 2026
Leading Talent in the Age of AI	Examine how AI is influencing learning, talent development, workforce insights, and employee support practices.	Oct 21, 2026
Global Supply Chains: Strategy, Risk & Resilience	Navigate disruption, manage risk, and transform your supply chain to remain competitive in a rapidly changing global environment.	Nov 4–5, 2026
Financial Foundations for Leaders	Build the financial fluency needed to interpret performance, connect decisions to outcomes, and contribute more effectively across your organization.	Nov 17–19, 2026
Beyond the Basics: Agents, Workflows & More	Move beyond basic prompting and apply AI across more sophisticated workflows and analytical tools. Designed for individuals ready to learn to coordinate multiple AI tools and enhance analytical work.	Jan 12–20, 2027
Negotiation & Conflict Management	Negotiate more effectively by understanding interests, managing conflict constructively, and reaching stronger agreements.	Feb 16–17, 2026
Leading People, Teams, and Change	Lead through others by building high-performing teams, developing talent, and navigating change across your organization.	Feb 23–25, 2026
Leadership & Strategy in the Age of AI	Understand how AI is reshaping leadership, decision-making, and organizational transformation.	Mar 2, 2027
Data Literacy for Decision-Makers	Build the confidence to ask better questions, interpret insights, and make sound decisions when data plays a growing role in your work.	Mar 31–Apr 1, 2027
Supply Chain & Operational Excellence (SCOPE) Certificate Program	Strengthen supply chain and operations performance with practical tools to improve execution, build resilience, and drive efficiency across your organization.	Apr 7–8 and Apr 27–28, 2027 (4 days total)
Strategy Execution & Organizational Alignment	Turn strategy into results by aligning people, resources, and priorities across your organization.	Apr 13–15, 2027
Financial Decision-Making & Value Creation	Apply financial thinking to evaluate investments, allocate resources, and drive value across your team and organization.	May 11–13, 2027

Visit www.joinolin.wustl.edu/ExecEd/s/courses.
Email ExecEd@wustl.edu with questions.

Certificates

Executive Education certificate programs equip professionals with the leadership and business acumen needed to drive performance, navigate complexity, and create organizational impact through practical, applied learning. Designed for immediate workplace impact, our programs combine expert faculty, peer learning, and real-world relevance to support professional growth and career advancement.



The Advanced Management Certificate

The Advanced Management Certificate (AMC) is Olin's foremost Executive Education certificate. Comprised of any fifteen open enrollment course credits, the certificate is designed to allow participants to personalize curriculum based on their individual challenges, interests, and goals. Choose from our catalogue of open enrollment courses to design a path that accelerates your knowledge, skills, and career.

For example, a working professional looking to strengthen their strategic leadership capabilities in a data-driven world may choose the following 15 credits to complete their AMC:

Strategic Thinking & Decision Making (3 credits), Leadership Presence & Influence (3 credits), Financial Foundations for Leaders (3 credits), Strategy Execution & Organizational Alignment (3 credits), Data Literacy for Decision Makers (2 credits), and Leadership & Strategy in the Age of AI (1 credit)

All course credits earned through the certificates listed below also apply toward the Advanced Management Certificate.



Cohort Certificate Programs

We also offer a selection of Cohort Certificate Programs offering a deeper developmental experience in a cohort setting. Credits earned in each of the Certificates listed below may also be applied toward your Advanced Management Certificate.

Women's Leadership Program \$6,900 | Offered Annually

The Women's Leadership Program is designed to help participants strengthen core leadership capabilities while building the confidence, relationships, and strategic perspective needed to lead effectively in complex organizational environments. Within a cohort-based experience, participants engage with faculty and peers in conversations focused on leadership, influence, communication, negotiation, and career advancement.

Supply Chain & Operational Excellence (SCOPE) Certificate Program \$4,995 | Offered Annually

SCOPE is a hands-on executive program, designed for leaders seeking mastery in supply chain strategy, operational agility, and data-driven decision-making. Through expert-led sessions, immersive simulations, and industry case studies, participants gain practical tools to build resilient, efficient supply chains, lead lasting transformation with confidence in today's dynamic environment, and empower organizations to thrive.



Core Topic Certificates

Earn a Core Certificate by completing both the fall and spring 3-day course in your area of interest.

Leadership Certificate

Leadership and Organizational Impact

Fall Session: Leadership Presence & Influence **Spring Session:** Leading People, Teams & Change
\$6,600 Total

The Leadership Certificate is designed to strengthen leaders' confidence, influence, and impact through immersive learning experiences offered in fall and spring. Participants build essential leadership capabilities, including communication, emotional intelligence, coaching, team leadership, conflict navigation, and leading through change. Together, the courses prepare leaders to influence effectively, develop others, and lead teams with credibility and accountability in complex environments.

Strategy Certificate

Strategy, Decision-Making & Execution Certificate

Fall Session: Leadership Presence & Influence **Spring Session:** Leading People, Teams & Change
\$6,600 Total

This Strategy Certificate is designed to develop leaders' ability to think strategically, make disciplined decisions under uncertainty, and translate strategy into action. Participants learn how organizations create advantage, evaluate tradeoffs, align teams and resources, and execute effectively in dynamic environments. Together, the courses help leaders drive strategic change, improve execution, and sustain organizational momentum.

Finance Certificate

Finance for Decision-Making Certificates

Fall Session: Financial Foundations for Leaders **Spring Session:** Financial Decision-Making and Value Creation
\$6,600 Total

The Leadership Certificate is designed to strengthen leaders' confidence, influence, and impact through immersive learning experiences offered in fall and spring. Participants build essential leadership capabilities, including communication, emotional intelligence, coaching, team leadership, conflict navigation, and leading through change. Together, the courses prepare leaders to influence effectively, develop others, and lead teams with credibility and accountability in complex environments.